

Michaels Energy is a veteran-owned energy efficiency firm with a team of professionals who are hard-wired to make systems work right and waste less. Energy efficiency, resource preservation, and long-term cost effectiveness are an integral part of everything we do. By owning what we deliver, our passion is developing long-term client relationships with energy users, utilities, consultants, and partners.

A successful candidate will exemplify Michaels Energy's core values: responsive and proactive client service, collaborative partnerships, intuitive analysis, and fanatical execution.

Michaels Energy is seeking a seasoned energy efficiency professional with experience in utility program evaluation. The Research & Evaluation Manager is responsible for overseeing all aspects of the Michaels Energy Research & Evaluation product. This includes project management, client satisfaction, work flow forecasting, internal collaboration, QA/QC and project profit/loss.

Job Duties

Project Management

- Ensures projects deliverables, timelines, and budgets are met
- Establishes and monitors project metrics
- Delegates assignments and communicates with staff assigned to the project
- Conducts QA/QC on project deliverables before delivery to clients

Client Engagement

- Acts as main point of contact for clients
- Communicates with clients, partners and internally to gather information required for project completion
- Communicates openly and honestly with client about issues that arise throughout the project and proactively works to find solutions
- Develops reasonable and actionable program improvement recommendations to utilities or program administrators
- Visits clients, participates in project meetings and conference calls, and attends conferences to interface with clients

Staff Management

- Performs short term and long term workload forecasting
- Supervises small group of project managers
- Works within a matrix organizational structure
- Establish performance goals and holds staff accountable for goals
- Perform monthly one on one meetings with direct reports
- Mentor and support staff to help them achieve career development goals
- Consistently applies all company policies
- Ensures staff has resources needed to be successful

Department Planning

- Sets department level strategic direction

- Supports business development for department

Written Communication

- Writes final reports that can be understood by a non-technical audience
- Contributes content for proposals

Qualifications

- Bachelor's Degree in any related field required, an engineering degree is a plus
- Ten years of Evaluation experience
- Three years of staff management experience
- Must be detail-oriented, organized, and have the ability to work under a deadline
- Must be able to effectively communicate throughout the organization

Travel

- 25% - 30% Travel

Location

- La Crosse, WI is preferred. Open to considering: Madison, Minneapolis, Denver.