



Savings Through Standards: The Impact of Energy Efficiency Appliance Standards

November 10, 2016



Agenda

- 10:00-10:20 Andrew deLaski & Joanna Mauer, Appliance Standards Awareness Project
- 10:20-10:35 Nick Mark, CenterPoint Energy
- 10:35-10:50 Dan Cote, CLEAResult
- 10:50-11:00 Question and Answer

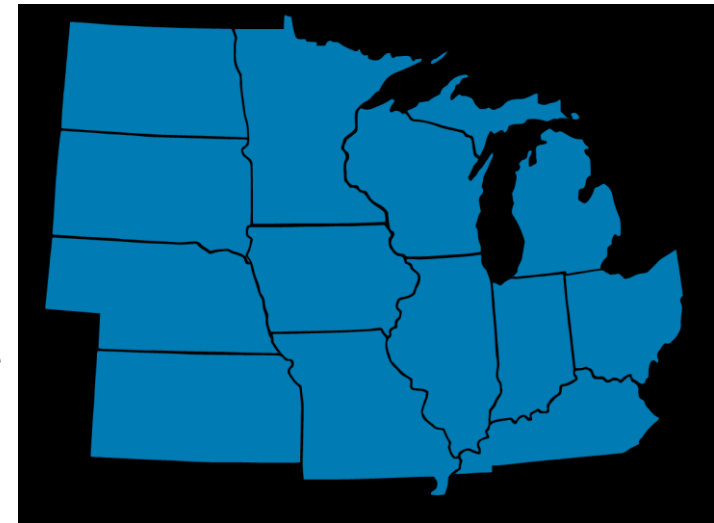
About MEEA

The Trusted Source on Energy Efficiency

We are a nonprofit membership organization with **160+ members**, including:

- Utilities
- Research institutions and manufacturers
- State and local governments
- Energy efficiency-related businesses

As the key resource and champion for energy efficiency in the Midwest, MEEA helps a diverse range of stakeholders understand and implement cost-effective energy efficiency strategies that provide economic and environmental benefits.



MEEA Webinar

Next Generation Standards:

How the National Energy Efficiency Standards Program
Can Continue to Drive Energy, Economic, and
Environmental Benefits

Andrew deLaski and Joanna Mauer
Appliance Standards Awareness Project

November 10, 2016

Presentation outline

- ASAP overview
- Context for report
- Research and methodology
- Findings
- Products
 - Top 10
 - Products of interest to the Midwest
- Recommendations for increasing savings

Appliance Standards Awareness Project

- [ASAP](#) organizes and leads a broad-based coalition which works to advance, win and defend new appliance, equipment and lighting standards which deliver large energy and water savings, monetary savings and environmental benefits.
- Founded in 1999 by ACEEE, NRDC, ASE and Energy Foundation

ASAP Steering Committee

- American Council for an Energy-Efficient Economy*
- Alliance to Save Energy*
- Energy Foundation*
- Natural Resources Defense Council*
- Alliance for Water Efficiency
- California Energy Commission
- Consumer Federation of America
- Earthjustice
- National Consumer Law Center
- Northeast Energy Efficiency Partnerships
- Northwest Power and Conservation Council
- Pacific Gas and Electric Company

*Founders

APPLIANCE STANDARDS

THE BEST ENERGY AND CLIMATE POLICY YOU'VE NEVER HEARD OF.

2ND BIGGEST ENERGY-SAVING INITIATIVE IN THE U.S.

7.3 CAFE vehicle fuel economy standards

5.3 Appliance and equipment standards

3.8 Energy Star

1.8 Utility sector energy efficiency programs

1.1 Building codes

1.0 Federal R&D

0.5 Energy Service Companies

0.3 Federal tax incentives

* Quadrillion BTUs

CONSUMERS POCKET **\$500 A YEAR** IN SAVINGS ON UTILITY BILLS



THAT WILL ADD UP TO A TOTAL OF \$1.9 TRILLION BY 2035.

APPLIANCE STANDARDS WILL PROVIDE

11%

OF WHAT U.S. NEEDS TO MEET 2025 PARIS CLIMATE TREATY TARGET.



IN 2015 ALONE, APPLIANCE STANDARDS HELPED US AVOID CARBON EMISSIONS EQUAL TO

63

MILLION AUTOMOBILES



Research questions

- With so much progress to date, especially over the past eight years, **what is the potential for future savings with updates to existing national standards?**
- What **strategies** could be employed **to further increase savings available from standards (within the constraints of existing law)?**

APPLIANCE STANDARDS

THERE IS STILL ENORMOUS ROOM FOR IMPROVEMENT TO EXISTING STANDARDS

HERE'S WHAT THAT WOULD MEAN PER YEAR BY 2050:

ELECTRICITY SAVINGS

335

BILLION KILOWATT HOURS (KWH)

EQUAL TO ELECTRICITY PRODUCED IN A YEAR BY

60,000 NEW WIND TURBINES

LOWER UTILITY BILLS

\$65 BILLION

ABOUT WHAT AMERICANS SPEND ON

LOTTERIES

EVERY YEAR

WATER SAVED

850 BILLION GALLONS

EQUAL TO WHAT

TEXAS

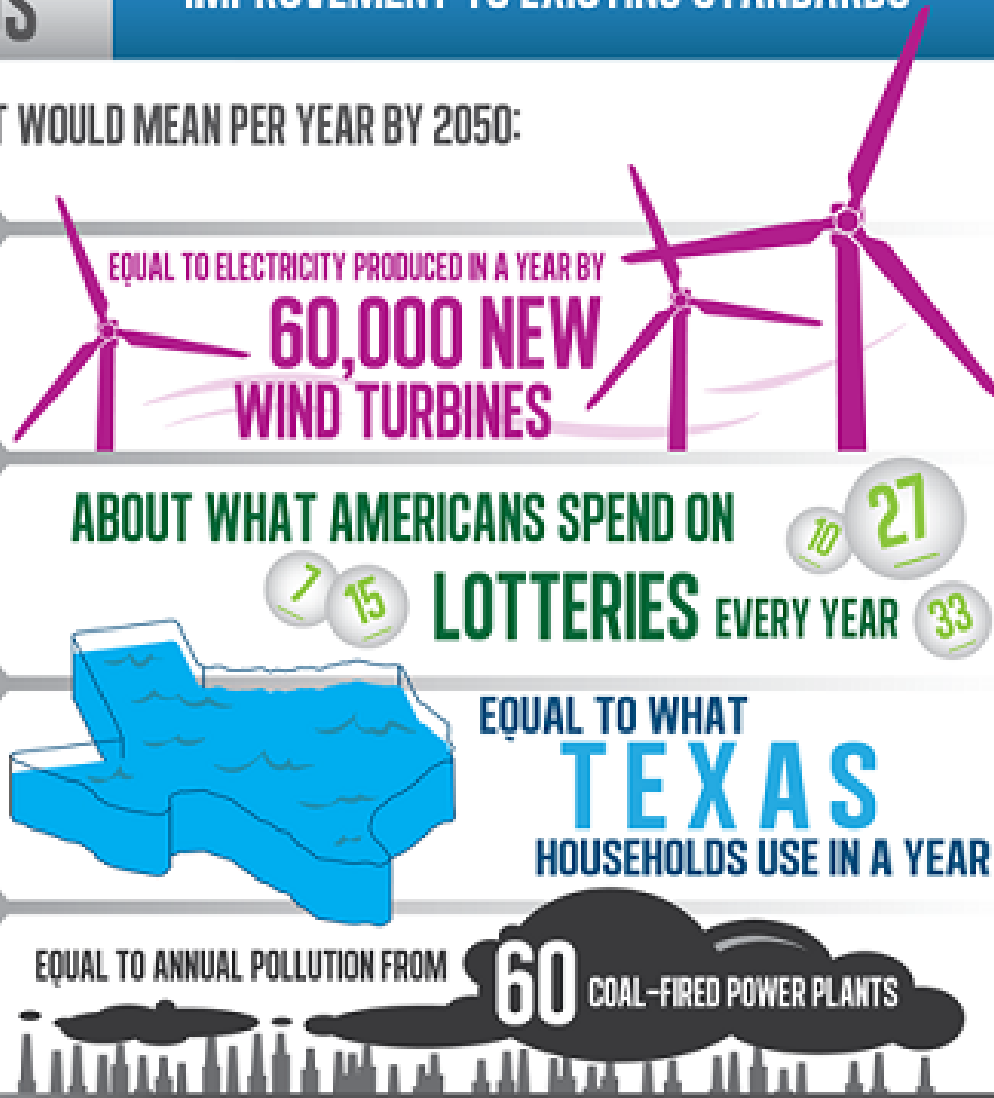
HOUSEHOLDS USE IN A YEAR

CLIMATE EMISSION CUTS

200 MILLION METRIC TONS OF CARBON DIOXIDE

EQUAL TO ANNUAL POLLUTION FROM

60 COAL-FIRED POWER PLANTS



Methodology

- Savings through 2050 from post-2016 standards for **45 products** based on:
 - existing technology
 - product scopes
 - test procedures
- Estimates of final rule and compliance dates based on statutory requirements
 - Compliance dates: **2022-2029**

Methodology (cont'd)

- Baseline: current standards or standard levels recently proposed or finalized
- Efficiency levels analyzed:
 - For most products, max-tech level from most recent DOE rulemaking
 - For plumbing products (faucets, showerheads, toilets, urinals), CA standards
- Assumptions for compliance rates absent a new standard:
 - For products without an ENERGY STAR specification: 10%
 - For products with an ENERGY STAR specification: 25%

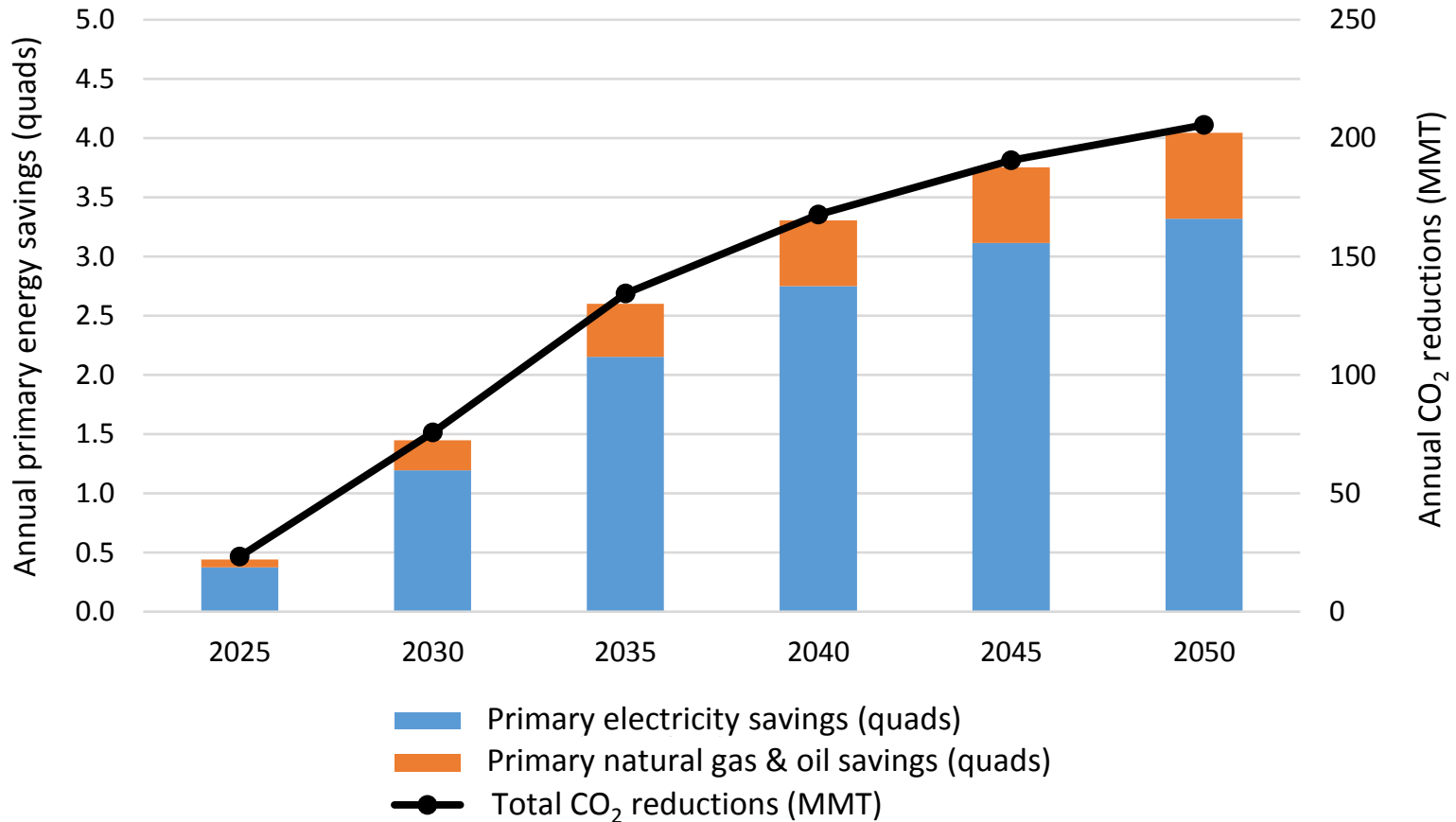
Residential products

- Appliances
 - Clothes dryers
 - Clothes washers
 - Dehumidifiers
 - Microwave ovens
 - Ranges and ovens
 - Refrigerators and freezers
 - Wine Chillers
- HVAC
 - Boilers
 - Central AC & heat pumps
 - Direct heating equipment
 - Furnaces
 - Furnace fans
 - Portable AC
 - Room AC
- Electronics
 - Battery chargers
 - External power supplies
- Lighting
 - General service lamps
 - Incandescent reflector lamps
- Plumbing products
 - Faucets,
 - Showerheads
 - Toilets
- Water Heaters
- Other
 - Ceiling fans
 - Pool heaters

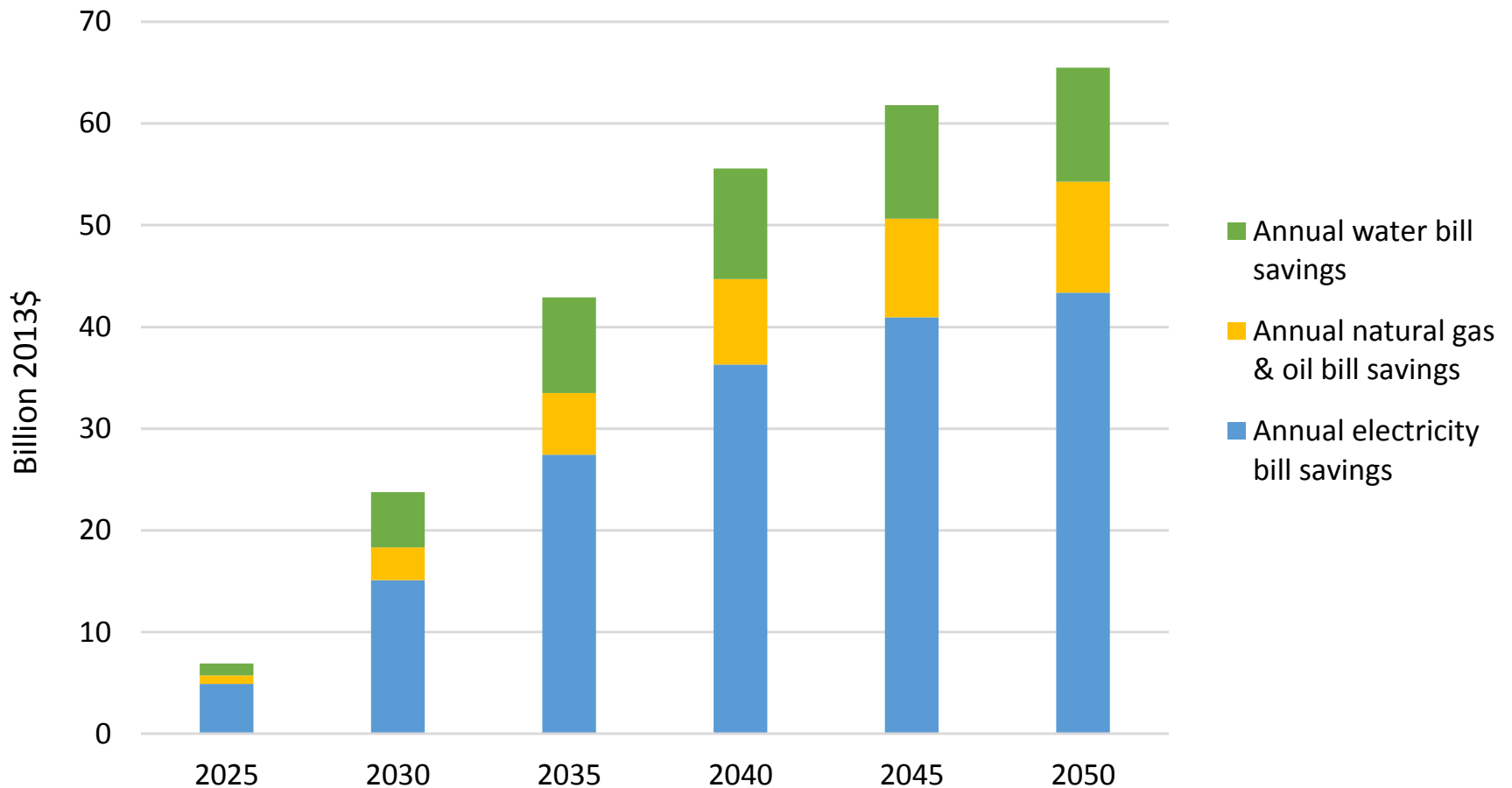
Commercial/industrial products

- Automatic ice makers
- Beverage vending machines
- Comm. boilers
- Comm. clothes washers
- Comm. furnaces
- Comm. packaged AC and heat pumps
- Comm. refrigeration equipment
- Comm. three-phase AC and heat pumps
- Comm. water heaters
- Compressors
- Computer room AC
- Distribution transformers
- Electric motors
- Fans
- Metal halide lamp fixtures
- Packaged terminal AC and heat pumps
- Pumps
- Single-package vertical AC and heat pumps
- Small motors
- Urinals
- Water-source heat pumps

Findings: annual energy savings and CO₂ reductions



Findings: annual utility bill savings



Findings: national cumulative savings through 2050

- **70** quads of energy
- **17.5** trillion gallons of water
- **3.5** billion metric tons of CO₂
- **\$1.1** trillion on utility bills

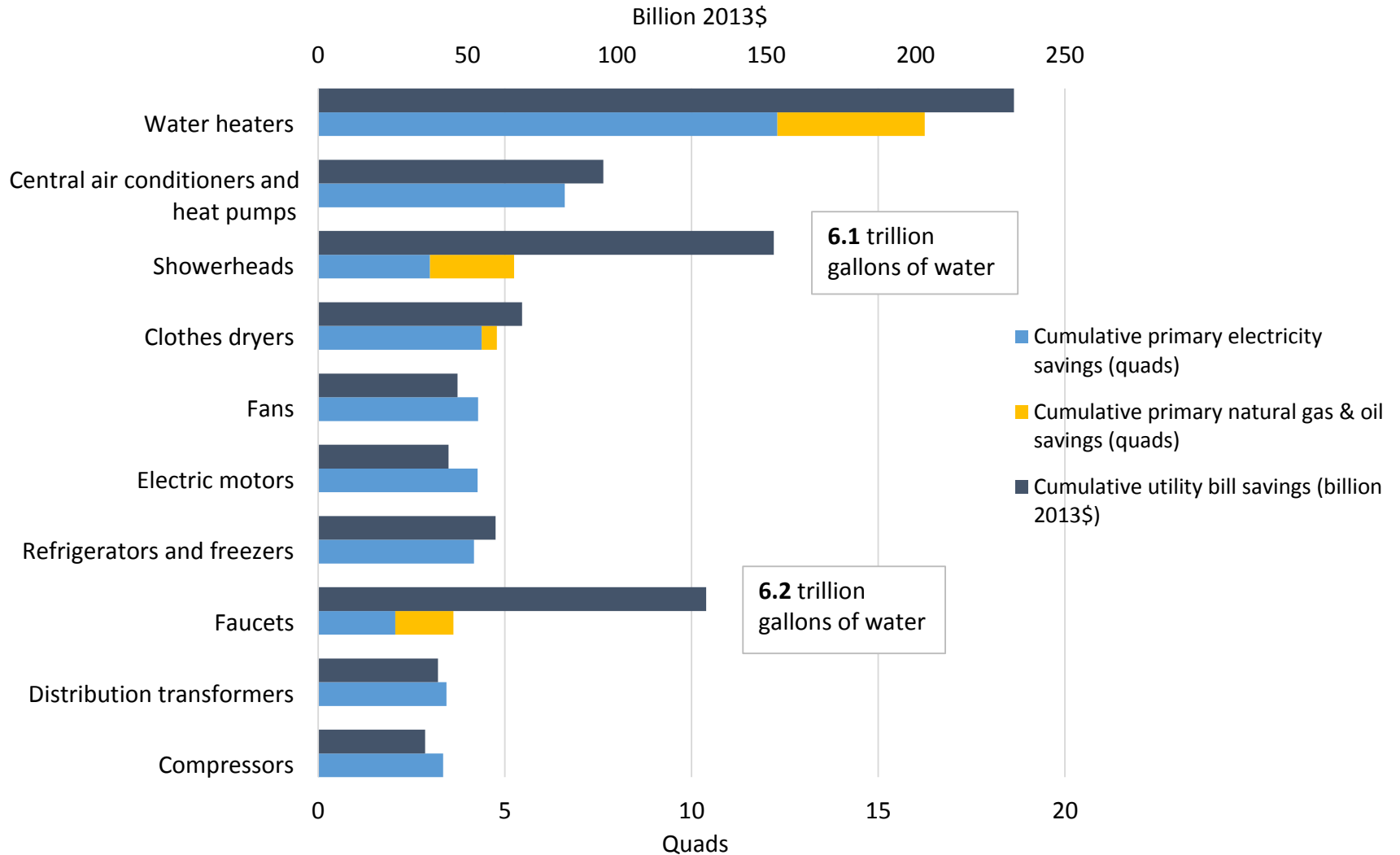
Findings: Midwest annual savings

	Annual Savings	
	2035	2050
Electricity (TWh)	48	74
Natural gas (TBtu)	140	243
Water (billion gallons)	183	203
CO ₂ (MMT)	40	61
Utility bills (billion 2013\$)	9	14

Findings: Midwest cumulative savings through 2050

- **18** quads
- **4.2** trillion gallons of water
- **1.0** billion metric tons of CO₂
- **\$250** billion on utility bills

Top 10 products



Top 10 products: water heaters

- 16.2 quads and \$233 billion
- Electric storage water heaters:
~50% savings with heat pump
technology (1,090 kWh)
- Gas storage water heaters: ~25%
savings with condensing
technology (3.6 MMBtu)



Top 10 products: clothes dryers

- 4.8 quads and \$68 billion
- Electric clothes dryers consume more than refrigerator, clothes washer, dishwasher combined
- ENERGY STAR Emerging Technology Award for clothes dryers that save ~40% in their most efficient setting
- Heat pump dryers recently introduced to US market
- Analyzed standard levels that represent savings of 30%
 - 250 kWh
 - 0.9 MMBtu



Top 10 products: electric motors

- 4.3 quads and \$44 billion
- 2016 standards for 1-500 hp three-phase induction motors: NEMA Premium (IE3)
- Analyzed standards roughly equivalent to “Super Premium” (IE4) levels
 - ~15% reduction in losses
 - Can be met by conventional induction motors as well as by advanced motor technologies



How to further increase savings

- **Invest in improved test methods**, including expedited updates for top priorities
- Systematically assess opportunities to **expand scope** and conduct rulemakings for the biggest new opportunities
- Continue to **improve analysis methods** and **data sources**.

How to further increase savings (con't)

- Consider how DOE test methods, ratings, and standards can realize or facilitate **systems savings opportunities**
- Develop a strategic approach to **address connected products**

Full report at: <http://www.appliance-standards.org/next-generation-standards>

Andrew deLaski

617-390-5334

adelaski@standardsASAP.org

Joanna Mauer

505-508-2910

jmauer@standardsASAP.org

www.appliance-standards.org

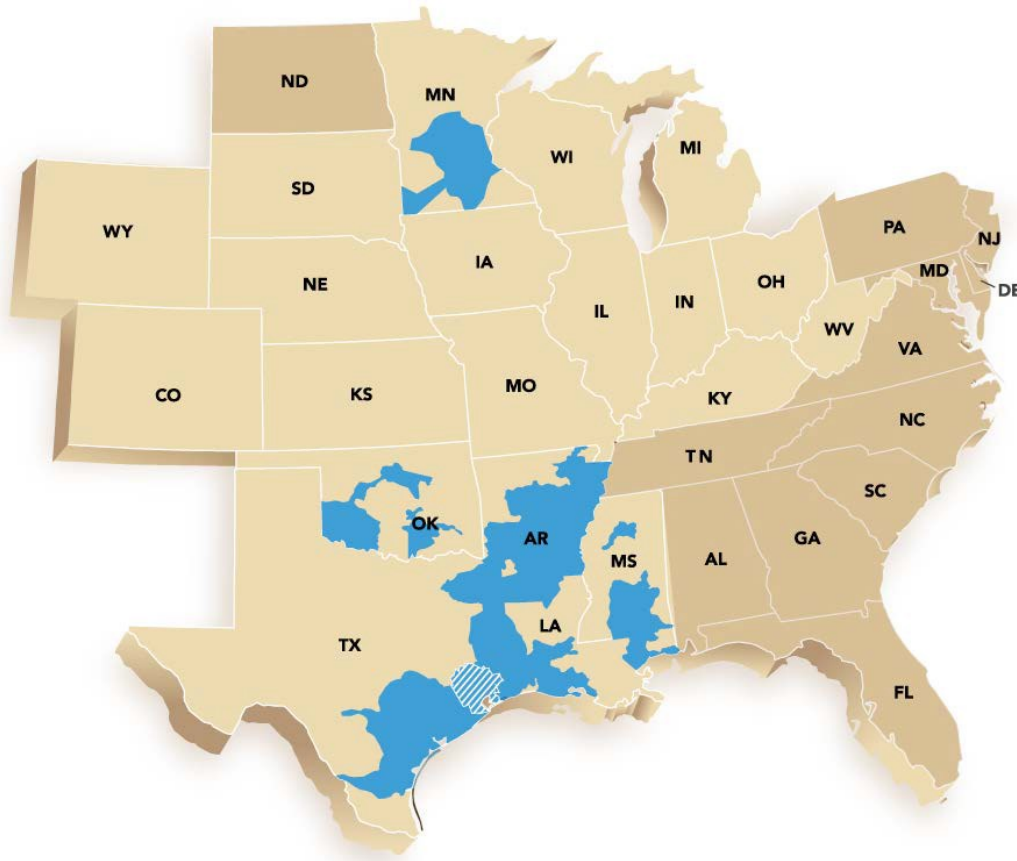
Appliance Efficiency Standards: A Gas Utility Perspective

Nick Mark




Manager, Conservation & Renewable Energy Policy

CenterPoint Energy Minnesota Gas

November 10, 2016



Segments

-  Electric Transmission & Distribution
-  Natural Gas Distribution
-  Energy Services

As of June 30, 2013

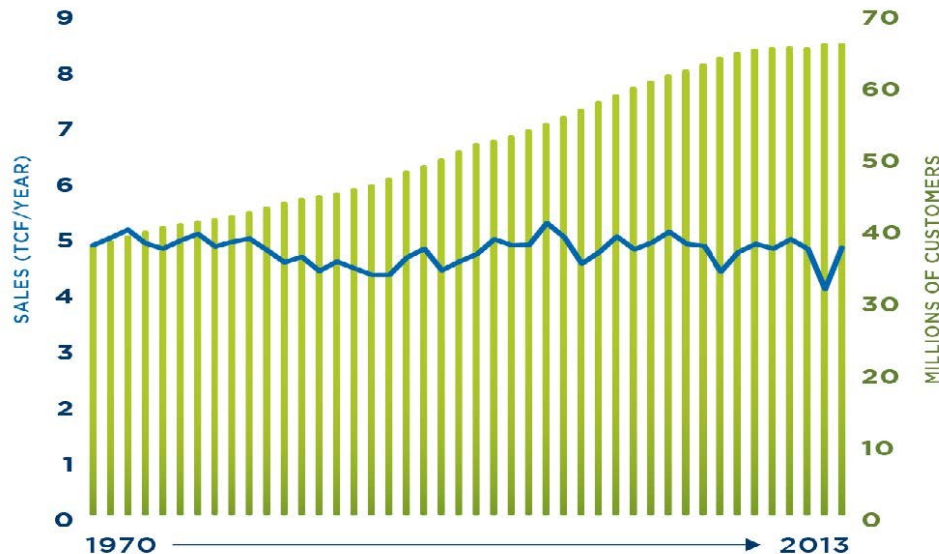
Impacts of Appliance Standards



- Utility Sales
 - Energy Efficiency Programs
 - Unintended Consequences
 - Other Thoughts
-
- Assumes utility already predisposed in favor of EE

Standards and Utility Sales

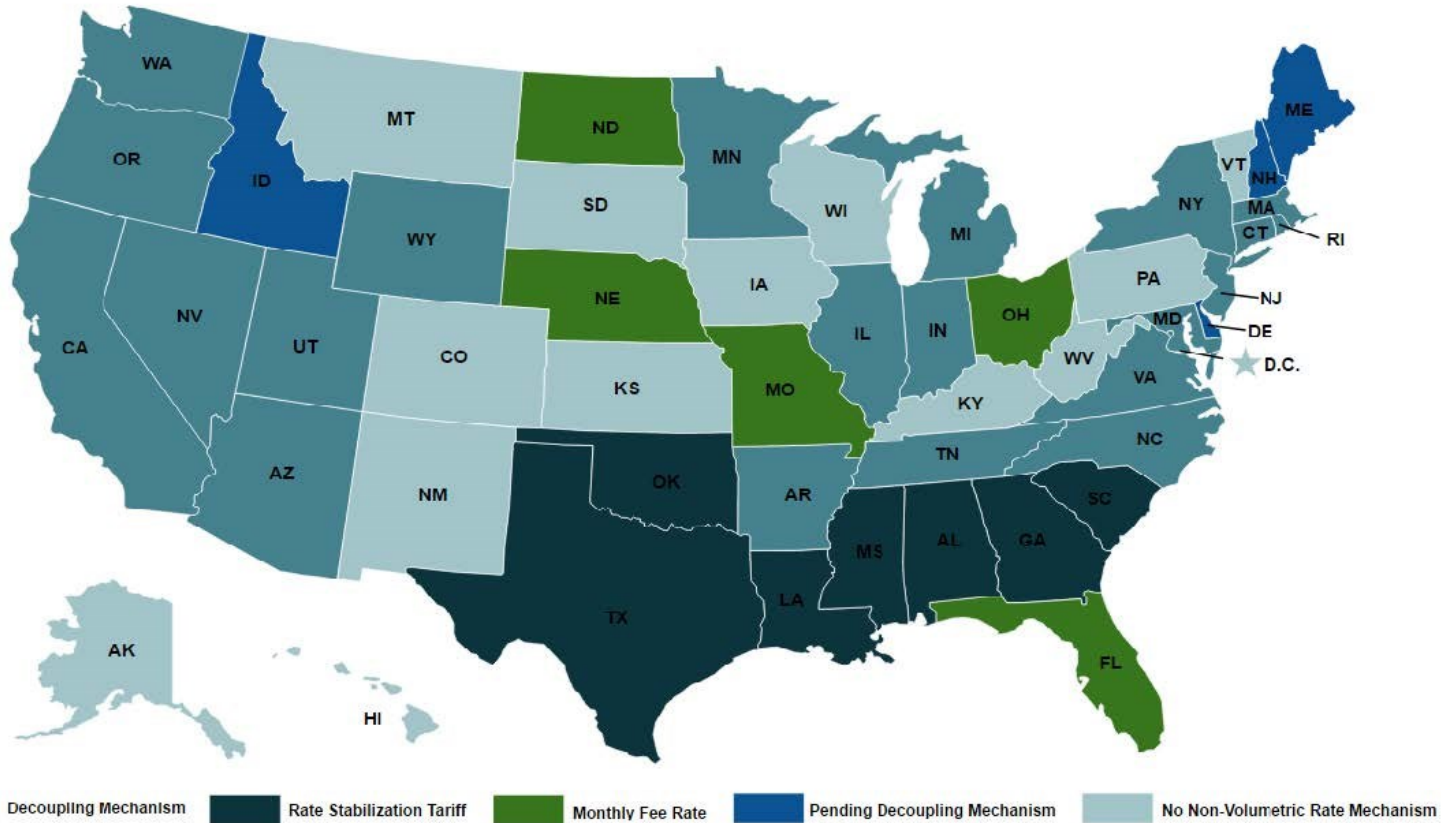
- Efficient appliances mean reduced sales volume
- This can mean lower overall revenue



US Gas Sales and Residential Customers
Source: American Gas Association (AGA), 2015

- Rate Design Considerations:
 - Traditional Design
 - Large portion of fixed cost included in volumetric charges
 - Lower sales means less recovery of fixed costs
 - Straight Fixed/Variable Design
 - All fixed costs included in monthly customer charge
 - Changes in sales don't change cost recovery
 - Reduces link between usage and bill amount; decreases "price signal for energy efficiency"
 - Decoupling
 - Regular adjustment of volumetric rates based on actual sales and revenue
 - Can be controversial among stakeholders
 - Other aspects of rate design (fixed vs variable charges) are still important

Standards and Utility Sales



States with Non-Volumetric Rate Mechanisms

Source: AGA, 2015

- Utility Savings Goals are Measured from a Baseline
 - Higher standards mean reduced savings from a given measure
- State EERS Goals tend to be fixed in statute
 - May not have considered available savings potential when created
 - Increasing standards can eliminate savings potential without affecting the expectation of utility achievements

- Example: Residential Furnaces

- 2013 CenterPoint Energy Goal:
 - 9,500 Furnace Retrofits (94%-95.9% AFUE)
 - At 80% Baseline: ~13 Dth/unit
 - At 90% Baseline: ~4 Dth/unit

 - 90% Baseline = loss of 66,500 Dth in savings
 - >13% of savings goal for residential sector
 - Enough to make plan non-compliant with EERS

- Make up savings with other measures?
 - Limited end uses
 - Standards can affect savings from other measures (e.g. weatherization)

- Program Design – early retirement?
 - Complicated, possibly expensive (possibly not cost-effective?)
 - How long can you run it?

- Ultimately goals should be informed by available potential, and revisited!

Unintended Consequences

- Venting
- Fuel Switching
- Cost



Unintended Consequences

- Lower Efficiency?

- Hypothetical Example: 96% AFUE Furnace

	Vs 80% Baseline	Vs 90% Baseline
Incremental Cost	\$1,200	\$500
Annual Savings	14 Dth	4 Dth
Gas Cost (Retail)	\$5.00 / Dth	\$5.00 / Dth
Simple Payback	17.1 yrs	25.0 yrs
Rebate	\$400	\$150
Payback after Rebate	11.4 yrs	17.5 yrs

Figures are fictitious and invented for purposes of the example

- Which scenario makes it easier to convince a customer to choose the 96% AFUE furnace?

- Standards can be a powerful tool to reduce energy use
- Sometimes the use of one tool reduces the effectiveness of another
- Care must be taken to avoid unintended consequences

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Thank You

nick.mark@centerpointenergy.com

Federal Standard Changes: How they Impact EE Programs

Dan Cote, Business Analyst, Consumer Product
Services - CLEARresult

- Overview of Federal Standards
 - Impact on Savings
 - Cost Effectiveness Impacts
 - Impacts on Program Design
 - Q&A
-

Agenda

Federal Standards Overview

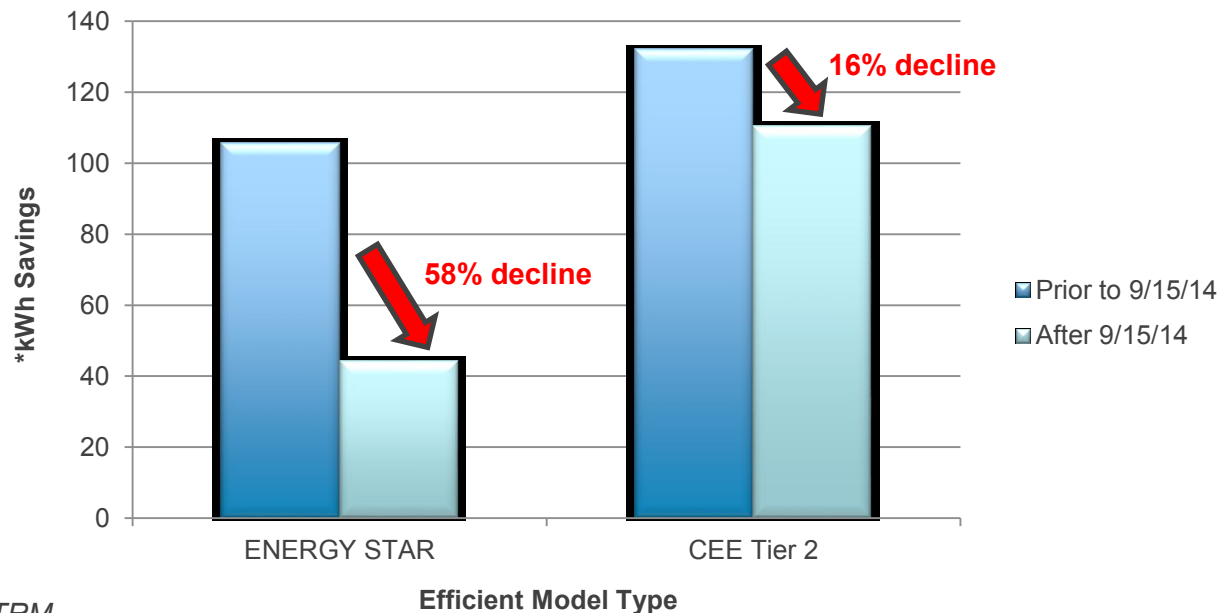
- Minimum energy efficiency standards set by the DOE
- Cover approximately 60 categories of appliances and equipment
- Significantly reduce energy demand, reduce greenhouse gas emissions, and save consumers money

Impact on Savings

Impact on Savings

- Energy efficient appliances use less energy, but that energy savings is decreasing

Efficient Refrigerator kWh Savings - Before and After Federal Standard Change



*Source 2016 Illinois TRM

Why are Savings Declining?

- Federal Standards are becoming more stringent
- Manufacturers can only improve the efficiency of models so much
 - Internal costs
 - Consumer purchase prices



Cost Effectiveness Impacts

Cost Effectiveness Impacts

- Federal Standard changes make measures more expensive on a \$/kWh basis
- Stand-alone appliance programs often do not pass TRC testing

Measure	Incentive	Δ kWh before Federal Standard Change	Δ kWh after Federal Standard Change	\$/kWh before Federal Standard Change	\$/kWh after Federal Standard Change
Refrigerator	\$50	105.7	44.3	\$0.47	\$1.13
Freezer	\$25	42.0	31.2	\$0.60	\$0.80
Clothes Washer	\$50	75.8	48.0	\$0.66	\$1.04

Impacts on Program Design

Impacts on Program Design

- Reduced incentive levels
- Certain measures may no longer warrant an incentive
- Promote more measures
- Higher costs



Dan Cote
Business Analyst, Consumer
Product Services
daniel.cote@clearesult.com

Thank You

Question and Answer